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**M. B. A. (Third Semester) Examination,  
Nov.-Dec. 2021**

**(New Scheme)**

**(Specialization : Human Resource Management)**

**(Management Branch)**

**MANAGEMENT of TRAINING and DEVELOPMENT**

***Time Allowed : Three hours***

***Maximum Marks : 80***

***Minimum Pass Marks : 32***

***Note : Attempt all questions. All questions carry equal marks.***

**Unit-I**

1. Define the term Training. Distinguish between training and learning. 16

[ 2 ]

Or

Describe the various methods of Training with suitable examples.

**Unit-II**

2. What are the factors affecting in developing training objectives? 16

Or

Discuss the role of trainers in training programme.

**Unit-III**

3. "Training is an investment and not an expense." Comment. 16

Or

How training programme is effectively managed in an organization? Support your answer with suitable examples.

**Unit-IV**

4. Discuss the purpose of Identifying the training needs. 16

[ 3 ]

Or

Write short notes on :

- (i) Task Analysis Process  
(ii) Visual teaching aids

**Unit-V**

5. Training should be evaluated. Express your views on why and how to evaluate training. 16

Or

Enumerate the types of costs involved in training programmes.